

EICON Becomes Only Vendor to Completely Support NetWare for SAA 2.2

Eicon Technology has announced it is the first vendor to provide both SNA client and WAN interface card support for Novell's new NetWare for SAA 2.2. Eicon's Aviva product brings 32-bit SNA host connectivity directly to the desktop, while Eicon's WAN interface cards extend NetWare for SAA connectivity over a variety of wide area networks. Using Eicon products in conjunction with Novell's NetWare for SAA 2.2, customers have a complete desktop-to-server set for connecting NetWare users to remote SNA resources.

"With Novell's NetWare for SAA, users are offered improved ease of use and reliability for accessing mission-critical data from their NetWare/Intranet Ware network," said Alex Gostin, Eicon's technical marketing manager. "We are happy to be complementing this new release with products which will provide the customer with all the tools necessary to build reliable, end-to-end solutions for remote SNA connectivity."

Eicon's Aviva extends the reach of NetWare for SAA directly to the desktop

Eicon's Aviva Mainframe Edition product provides a comprehensive remote or local client/server solution tailored specifically for the networked mainframe environment. Aviva takes full advantage of NetWare for SAA for quick and easy access to host information. Offering a low cost of ownership, Aviva provides mainframe connectivity and high performance features for users on both IPX/SPX and TCP/IP LANs, making SNA access simpler than ever.

"NetWare for SAA commands the largest market share in the SNA gateway server market," said Liz Johnson, director of marketing for

Novell's NetWare for SAA Business Unit. "Eicon Technology compliments this solution by offering Aviva Mainframe Edition for Windows NT 4.0 and Windows 95 - which make PC-to-host access over NetWare for SAA a simple routine."

Extending NetWare for SAA over Wide Area Networks

Drivers for Eicon WAN interface cards will ship with NetWare for SAA 2.2. Eicon interface cards and drivers install directly into the NetWare for SAA file server and support remote connections over Frame Relay, SDLC and X.25 networks. Eicon's WAN interface cards also provide support for NetWare Connect 2.0, Novell's new IntranetWare and NetWare MultiProtocol Router 3.1 applications, allowing customers to leverage their existing hardware investment as new needs arise for intranet connectivity.

Pricing and Availability

Available now, Windows 95 and NT clients can purchase Aviva Mainframe Edition for \$488 RRP ex tax. Eicon WAN interface cards are certified by Novell Labs, and are currently shipping, with pricing starting at \$1,310 RRP ex tax. A full evaluation copy of Aviva Mainframe Edition and all drivers for the Eicon interface cards can be downloaded from the Eicon Technology web site at <http://www.eicon.com>. Drivers for the Eicon

WAN interface cards are also available on the Connections for NetWare CD - pricing is available through Express Data.

About Eicon Technology

Eicon Technology is a worldwide provider of connectivity solutions for personal computers. The company develops, markets and supports hardware and software products for connecting PC-based servers, desktop PCs and notebook PCs to corporate networks, IBM host computers and the Internet. The products are sold in more than 70 countries through an extensive distribution network. Eicon Technology shares are traded on the Toronto Stock Exchange and the Montreal Exchange under the symbol EIC.

DIVA for Windows is distributed in Australia through Express Data and in New Zealand through Interconnect. Further information on Eicon products can be obtained through the World Wide Web address - <http://www.eicon.com>.