

CU'S Blueprint for Change How Broadcasters Might Get the Message

- 1. SBS screens a local sitcom featuring a family of Australian Vietnamese, which attracts record ratings. The Seven Network buys the rights to a second series.
- 2. A series of commercials for a beverage features people from a range of ethnic communities, drinking the beverage with identifiably Lebanese/Italian/Chinese/Indian/Greek/Vietnamese meals. Sales of the item skyrocket.
- 3. Channel 10, running out of American first-run movies, schedules a subtitled Italian comedy film on Sunday night and outrates all competing programs.
- 4. Sixty Minutes shows a segment about an Aboriginal family living in a middle-class suburb with a nice house and a car. No-one is a drunk, both parents work outside the home, the two children are at university, yet the family experiences prejudice and discrimination from their white neighbours. Over 50,000 viewers respond to a post-program phone poll, and over 90 per cent express shame and disgust about the neighbours' behaviour.
- 5. Ethnic Communities Councils around Australia mount a co-ordinated boycott of a food item which uses a blatantly stereotyped 'ethnic' image in its TV advertising, and sales of the product plummet.
- 6. 2GB puts Ernie Dingo into its morning time slot and his program outrates 2UE's Alan Jones.
- 7. In an innovative attempt to raise its news ratings, Ten poaches Mary Kostakidis from SBS. It becomes the top rating news within six months.
- 8. A new youth-oriented TV soap, set in an inner-city school, is written by two former teachers who have taught in such a school, and all its characters except one token Anglo are from non-English speaking backgrounds. Initially relegated

to a graveyard timeslot, it becomes enormously popular and moves to prime time. Its lead actors - an Asian girl and an Aboriginal boy - become the Kylie and Jason of the 1990s.

- 9. In 1993, coverage of the European sport *bocce* becomes cult viewing on SBS, and the commercial stations compete fiercely for the 1994 season rights.
- 10. A commercial radio station employs a newsreader with a noticeable non-English accent. No-one complains and the ratings do not fall.
- 11. Pay TV begins, and services targeted to the larger ethnic communities are enormously successful in attracting subscribers. Network viewing audiences decrease sharply and advertisers switch to other media.
- 12. A major Italian car company cancels all its advertising on one TV network after the network runs a sensationalised current affairs segment perpetuating the stereotype of Italians as Mafiosi; following suit, a major Hong Kong electronics manufacturer pulls out its ads after the same program features a similar item on Triads. □



"Different Colours One People" - Social Change Media